BLACKWATER REGIONAL LIBRARY BOARD OF TRUSTEES MEETING

Franklin Branch Wednesday November 15, 2023 Budget Workshop—2:00 pm Board Meeting to immediately follow

Budget & Finance Committee will meet—1:00 pm Chair, Jessica Moore, Jennifer Cuthbertson, Deborah Dawson, Pam Please, and Michelle Manfred



Blackwater Regional Library Franklin Branch

280 N. College Dr. Franklin, Virginia 23851



Franklin, Isle of Wight, Southampton, Surry, and Susse www.blackwaterlib.org

Please notify Amy at 757-653-0298 x 304 if you are unable to attend or need directions.

Board Packet Contents November 15, 2023

- Agenda November 2023
- Minutes October 2023
- Budget and Finance Notes October 2023
- Library Director's Report
- FY2025 General Budget Information
- Library Bills
- Monthly Statistics Report October 2023
- Staffing and Workshop Report

Blackwater Regional Library Board Meeting November 15, 2023

Agenda

Franklin Branch

Call to Order

Adoption of Agenda – November 2023

Approval of Minutes – October 2023

Public Comment

Correspondence

Director's Report

Committee Reports

- Budget and Finance
 - A. Consideration of FY24-25 Budget and Salary Scale Adjustment
 - B. Consideration of Approval of FY23 Audit
 - C. Consideration of Expenditure for Holiday Gifts for Staff
- Personnel and Policy

Review of Approval of Accounts Payable and File for Annual Audit

Unfinished Business

New Business

Board Member Comments/Announcements

Announcement of Next Meeting

• January 17, 2023

Adjournment

BLACKWATER REGIONAL LIBRARY BOARD OF TRUSTEES MEETING MINUTES October 18, 2023

Present

Ora Briggs – Sussex County Sylvia Claggett – Isle of Wight County Deborah Dawson – Surry County Terri Hedgepeth – City of Franklin Connie Henderson – Isle of Wight County Michelle Manfred – Isle of Wight County Jessica Moore – Sussex County Judge Alfreda Talton-Harris – City of Franklin Pam Vaughan – Isle of Wight County Bill Worsham – Southampton County Ben Neal – Library Director Bonnie Lauver – Assistant Library Director Debbie Carter – Budget & Finance Manager

Remote (via Zoom)

Absent

MeChelle Blunt – Southampton County Jennifer Cuthbertson – Southampton County Pam Lease – City of Franklin Denise Tynes – Isle of Wight County

Chair, Bill Worsham called the meeting of the Blackwater Regional Library Board of Trustees to order at 3:02 p.m. at the Franklin Branch. Mr. Worsham welcomed Trustee Judge Alfreda Talton-Harris to the Board.

Agenda

Ms. Moore moved, and Ms. Hedgepeth seconded that the agenda be approved as presented. The vote was unanimous.

Consideration of Remote Meeting Participation Requests

None

Minutes

Ms. Manfred moved, and Ms. Dawson seconded the minutes be approved as presented. The vote was unanimous.

Public Comment

None

Correspondence None

Library Director's Report

Central/System-wide Updates

The FY2023 audit is underway with Barnes, Brock, Cornwell, & Painter, PLC.

BRL participated in three National Night Out events in early October, bringing total National Night Out events to seven for the year in our service area.

Holiday Food Drive (Food for Fines) launches in November for local food pantries.

BRL is fully staffed as of October 11, 2023.

Mr. Neal gave a supplemental presentation on demographics of our service area and library usage, and answered questions from Trustees.

Committee Reports

Budget & Finance – Ms. Moore – The committee met on October 3, 2023, notes are included in the Board handouts. The entire committee attended, in addition to Mr. Neal, Ms. Lauver, and Ms. Carter. They discussed adjustments to the salary scale and operating budget lines. The committee will meet again on November 15, 2023 at 1:00 p.m., followed by the Budget Workshop at 2:00 p.m. All Trustees are encouraged to attend the Budget Workshop. The Board meeting will immediately follow the workshop, where the FY2025 Operating Budget will be adopted. Ms. Moore has received no input from Trustees. If you have input/questions, please contact her no later than November 1, 2023. Budget options will be emailed to committee members by November 1, and sent to the entire Board in the November mailed packet.

Personnel & Policy - Ms. Vaughan - no report

Accounts Payable

Ms. Briggs moved, and Ms. Hedgepeth seconded that the accounts payable be filed for the Annual Audit. The vote was unanimous.

Unfinished Business

None

New Business

None

Board Member Comments/Announcements

Ms. Dawson – Chippokes Harvest Festival – October 21, 2023 @ Chippokes Plantation State Park Ms. Hedgepeth – A wonderful art show opens at Rawls Museum Arts on October 19, 2023. They will also attend the Business Expo on November 19, 2023.

Ms. Briggs – Community Coalition of Sussex will host a harvest festival and trunk-or-treat on October 28, 2023 Ms. Moore – Wakefield and Waverly book clubs are alive and well. Wakefield held a craft program on October 17. Waverly held a paint night on October 16; its last farmers market of the season on October 17, and is planning a trunk-or-treat on October 31. They will host another paint night in March.

Announcement of Next Meeting

The next Blackwater Regional Library Board of Trustees meeting will be on November 15, 2023 at the Franklin Branch. The Budget & Finance Committee will meet at 1:00 p.m., and all Trustees should plan to attend the Budget Workshop beginning at 2:00 p.m. The Board meeting will immediately follow the Budget Workshop.

Adjournment

Ms. Moore moved, and Ms. Hedgepeth seconded the meeting be adjourned. The vote was unanimous. The meeting was adjourned at 4:15 p.m.

Respectfully submitted,

Debbie Carter for Sylvia Claggett, Secretary

blackwater regional library

Franklin, Isle of Wight, Southampton, Surry, and Sussex WWW.blackwaterlib.org

Director's Report November 2023

Admin Updates

- BRL participated in three National Night Out events earlier in October, bringing a total of NNO events participated in this year to seven in our service area
- Holiday Food Drive (Food for Fines) continuing through early December
- Staff honored by IWCS with ISLE Award for helping "bringing the library and literacy to life because she is passionate about creating a reading community in Isle of Wight"



Smithfield Branch Manager Terry Andrews honored by Superintendent Dr. Theo Cramer

BRL in the Community



Trunk or Treat event at Gatherings (Southampton Meadows)



After school event at Carrsville Elementary School's Kangaroo Kidz via partnership



Participation at several National Night Outs, in Franklin, Smithfield, and Benns Grant

33 Outreach Programs and Events in October reaching over 2700 people

City of Franklin

- Fall Programs in full swing including children's StoryTimes and STEAM activities, and Adult Craftsy for adults
- A full array of Outreach events in the city, including a special partnership event for Grace's Little Angels at The Village Retirement Home, where a series of Story Times and activities culminated with the children Trick-or-Treating with the residents



Isle of Wight County

- Carrollton branch had a busy month including their Mad Hatter Tea Party to celebrate the works of Lewis Carroll and participate in games in the "Queen's Rose Garden"
- Smithfield hosted a ton of programs including their annual Haunted House STEM Challenge, where participants made PopTarts Haunted Houses!
- Windsor Branch has a busy and full month of activities ranging for their Banned Books Week contest to a special StoryTime by a children's author, to a fun Candy Corn Jar Craftsy program!

80 In-House or Outreach Programs in Isle of Wight County reaching over 2300 people



Southampton County

- A busy month at the Courtland branch including special and continuing program; as well as being out in the community.
- Local peanut farmer and innovator Elisha Barnes came and spoke about the history of growing and picking peanuts as a fourth-generation farmer
- Fun programs like Pumpkin Painting happened for all ages to enjoy
- Library staff was out and about in the community at East Pavilion Story Time and the Boykins Pumpkin Fest!



Surry County

- Staff participated in Chippokes Park Fall Festival, giving away free books and more!
- Variety of adult and children's programs helping spur circulation, especially children's print materials (+100% over last October, +45% in total)
- Both branches continue to be an important gathering place for work, school, and recreational purposes (door count at Surry up 14% YoY)



Sussex County

- Waverly Farmer's Market closed out another successful evening in October with a wonderful turnout
- Waverly continues to host homeschooling group, which had a blast with STEM rockets activity
- Annual Halloween event went very well despite moving inside due to weather over 300 families participated!
- Both branches had a robust turnout for their Adult Craftsy DIY Sugar Scrub program.



2024-2025 General Budget Information

Changes to Blackwater's Operating Budget for 2024-2025:

- * Anthem/Optima calculated at current rates plus additional 5% for possible rate increases. Southampton County had not received any information on costs for the upcoming year at the time of budget preparation.
- * VRS (Virginia Retirement System) calculated at current year's percentage + 1.5% for possible increases. Southampton County had not received any information on percentages from the state for the upcoming year at the time of budget preparation.
- * The following adjustments were made:

1500 increase to Audit expense line600 increase to Direct Deposit expense line500 increase to Vehicle Gas expense line16000 increase HQ Bldg Maint/Utilities line

5000 decrease to Office Supplies expense line 500 decrease to Telephone expense line

16000 increase to W.C. Rawls Trust Credits from Income line

FYI: Funding formula per library contract:

(Locality circulation divided by total circulation) x 2 plus (locality population divided by total population) divided by 3.

Ex: (226,357 divided by 460,083) x 2 plus (35,457 divided by 81,875) divided by 3= .49x2=.98 plus .43 = 1.41 divided by 3 = .47 or 47%

Budget - 13.50 minimum	¢4 027 600 00			
•	\$1,937,600.00			
Budget - 4.5% sal inc (current scale)	\$1,950,246.00			
	FY25	Budget Share - 13.50 minimum	Budget Share - 4.5% COLA	
	Percentages			
City of Franklin	13.8441%	268,243.28	269,994.01	
Isle of Wight County	54.2911%	1,051,944.35	1,058,810.01	
Southampton County	15.2787%	296,040.09	297,972.24	
Surry County	8.1255%	157,439.69	158,467.24	
Sussex County	8.4607%	163,934.52	165,004.46	
	100.000%	1,937,602	1,950,248	
	FY24	Difference	Difference	
	Allocation	13.50 minimum	4.5% COLA	
City of Franklin	258,573	9,670	11,421	
Isle of Wight County	1,009,856	42,088	48,954	
Southampton County	282,734	13,306	15,238	
Surry County	160,647	(3,207)	(2,180)	
Sussex County	165,645	(1,710)	(641)	
	1,877,455	60,147	72,793	
	FY25	FY24		
	Percentages	Percentages	Change	
City of Franklin	13.8441%	13.7725%	0.07154%	
Isle of Wight County	54.2911%	53.7886%	0.50252%	
Southampton County	15.2787%	15.0594%	0.21928%	
Surry County	8.1255%	8.5566%	-0.43113%	
Sussex County	8.4607%	8.8229%	-0.36220%	
-	100%	100%		

Weldon Cooper Estimates	2022 Population				
City of Franklin	7,987				
Isle of Wight County	39,950				
Southampton County	17,913				
Surry County	6,492				
Sussex County	10,388				
Total Population	82,730				
<u> </u>					
Locality Circulation	2023 Circulation	BKM Circ	Total Locality Circ		Total Circ
City of Franklin	46,169	2,778	48,947		
Isle of Wight County	174,249	1,689	175,938		
Southampton County	33,905	3,228	37,133		
Surry County	25,305	75	25,380		
Sussex County	18,079	1,614	19,693		
Total Circulation	297,707	9,384	307,091		307,091
	circ	рор	(circ+pop)/3	%	
City of Franklin	0.31878	0.0965	0.1384	13.84405%	
Isle of Wight County	1.14584	0.4829	0.5429	54.29108%	
Southampton County	0.24184	0.2165	0.1528	15.27869%	
Surry County	0.16529	0.0785	0.0813	8.12551%	
Sussex County	0.12826	0.1256	0.0846	8.46067%	
	2.0000	1.0000	1.0000	1.0000	
Formula: [(Locality Circulation/Tot	al Circulation*2) + (Locality	Deputation/Total Da	nulation)1/2		
Formula. [[Locality Circulation/10t	ai Girculation"2) + (Locality		Circ to add to		
	July 22 - June 23	Percentage of Circ	Locality		
Bookmobile Stops			Loounty		
City of Franklin	74	0.296	2778		
Isle of Wight County	45	0.18	1689		
Southampton County	86	0.344	3228		
Surry County	2	0.008	75		
Sussex County	43	0.172	1614		
Total Stops	250	1	9384		

BLACKWATER REGIONAL LIBRARY BUDGET 2024-2025

um - DRAFT	
proposed	
2024-2025	2023-2024
1,226,248	1,188,652
99,722	96,692
304,256	293,654
139,593	132,751
3,000	3,000
1,772,819	1,714,749
1000	1000
68700	68700
10000	8500
6000	6000
5000	5000
32000	16000
1000	1000
16000	16000
38000	38000
54475	54475
1000	1000
6000	6000
3600	3000
15000	20000
2000	2000
5000	5000
2500	2500
23000	23500
5500	5000
3500	3500
299,275	286,175
2,072,094	2,000,924
32000	37000
	3975
	39000
	43494
10101	
134,494	123,469
	proposed 2024-2025 1,226,248 99,722 304,256 139,593 3,000 1,772,819 1000 68700 1000 68700 1000 68700 1000 6000 32000 1000 6000 32000 1000 6000 38000 54475 1000 6000 38000 54475 1000 6000 3600 2500 23000 5500 3500 299,275 2,072,094 32000 4000 55000 32000

Blackwater Regional Library Proposed Budget 2024-2025 Locality Distribution - 13.50 minimum - DRAFT

	2022	2023	Locality	2024-2025 Funding
	Population	Circulation	Percentage	Based on Contract Formula*
City of Franklin	7,987	48,947	13.8441%	268,243
-				258,573
Isle of Wight County	39,950	175,938	54.2911%	1,051,944
				1,009,856
Southampton County	17,913	37,133	15.2787%	296,040
				282,734
Surry County	6,492	25,380	8.1255%	157,440
				160,647
Sussex County	10,388	19,693	8.4607%	163,935
	·			165,645
Totals	82,730	307,091	100%	1,937,602
				1,877,455
*rounded to the nearest dollar				

FY2024 allocations in red

Difference from FY2024 allocation:

City of Franklin:	increase of:	9,670
Isle of Wight County:	increase of:	42,088
Southampton County:	increase of:	13,306
Surry County:	decrease of:	(3,207)
Sussex County:	decrease of:	(1,710)
Total:	increase of:	60,147

Position Title	Pay Grade	Minimum	Midpoint	Maximum	Minimum Hourly*	Maximum Hourly*
					*based on 1,885 hours/year	*based on 1,885 hours/year
Library Director	7	75,060.00	92,980.00	110,900.00	39.82	58.83
Budget & Finance Manager	6	54,425.00	66,812.00	79,200.00	28.87	42.02
Assistant Director	6	54,425.00	66,812.00	79,200.00	28.87	42.02
Collection Development Manager	5	45,907.00	55,954.00	66,000.00	24.35	35.01
Branch Manager II	5	45,907.00	55,954.00	66,000.00	24.35	35.01
Branch Manager I	4	38,435.00	46,718.00	55,000.00	20.39	29.18
Administrative Services Coordinator	4	38,435.00	46,718.00	55,000.00	20.39	29.18
Cataloger	3	30,800.00	37,350.00	43,900.00	16.34	23.29
Youth Services Programmer	3	30,800.00	37,350.00	43,900.00	16.34	23.29
Senior Library Assistant	2	27,995.00	33,948.00	39,900.00	14.85	21.17
Courier	1	25,450.00	30,875.00	36,300.00	13.50	19.26
Library Assistant	1	25,450.00	30,875.00	36,300.00	13.50	19.26
Acquisitions Clerk	1	25,450.00	30,875.00	36,300.00	13.50	19.26

Minimum 13.50

effective - 7.1.2024 approved - **DRAFT**

BLACKWATER REGIONAL LIBRARY BUDGET 2024-2025

LOCAL - 4.5% COLA - DRAFT								
	proposed							
LOCAL OPERATING EXPENSES	2024-2025	2023-2024						
PERSONNEL								
Salaries	1,236,577	1,188,652						
FICA	100,617	96,692						
Health Insurance	304,256	293,654						
VRS	141,015	132,751						
Unemployment	3,000	3,000						
TOTAL PERSONNEL	1,785,465	1,714,749						
OPERATIONS		, .						
Advertising	1000	1000						
Automation	68700	68700						
Audit	10000	8500						
Childrens Programming	6000	6000						
Computer Replacement	5000	5000						
Headquarters Bldg Maint/Utilities (50% shared)	32000	16000						
Dues	1000	1000						
Fiscal Agent Compensation per Contract	16000	16000						
Insurance	38000	38000						
Internet (E-Rate)	54475	54475						
Legal	1000	1000						
Library Administration	6000	6000						
Direct Deposit	3600	3000						
Office Supplies	15000	20000						
Postage	2000	2000						
Staff Training	5000	5000						
Staff Travel	2500	2500						
Telephone	23000	23500						
Vehicles		20000						
Gas	5500	5000						
Maintenance	3500	3500						
TOTAL OPERATIONS	299,275	286,175						
	200,201							
TOTAL PERSONNEL AND OPERATIONS	2,084,740	2,000,924						
CREDITS FROM INCOME								
Fines & Fees	32000	37000						
Johnson Trust	4000	37000						
W. C. Rawls Trust	55000	39000						
E-Rate Income	43494	43494						
E-Rate income	40424	40434						
TOTAL INCOME FROM CREDITS	134,494	123,469						
TOTAL BUDGET FOR LOCALITY DISTRIBUTION	1,950,246	1,877,455						

Blackwater Regional Library Proposed Budget 2024-2025 Locality Distribution - 4.5% COLA - DRAFT

	2022	2023	Locality	2024-2025 Funding
	Population	Circulation	Percentage	Based on Contract Formula*
City of Franklin	7,987	48,947	13.8441%	269,994
				258,573
Isle of Wight County	39,950	175,938	54.2911%	1,058,810
				1,009,856
Southampton County	17,913	37,133	15.2787%	297,972
				282,734
Surry County	6,492	25,380	8.1255%	158,467
				160,647
Sussex County	10,388	19,693	8.4607%	165,005
				165,645
Totals	82,730	307,091	100%	1,950,248
	·			1,877,455
*rounded to the nearest dollar				
FY2024 allocations in red				

Difference from FY2024 allocation:

City of Franklin:	increase of:	11,421
Isle of Wight County:	increase of:	48,954
Southampton County:	increase of:	15,238
Surry County:	decrease of:	(2,180)
Sussex County:	decrease of:	(640)
Total:	increase of:	72,793

blackwater regional library

Franklin, Isle of Wight, Southampton, Surry, and Sussex WWW.blackwaterlib.org

October 2023 Statistics

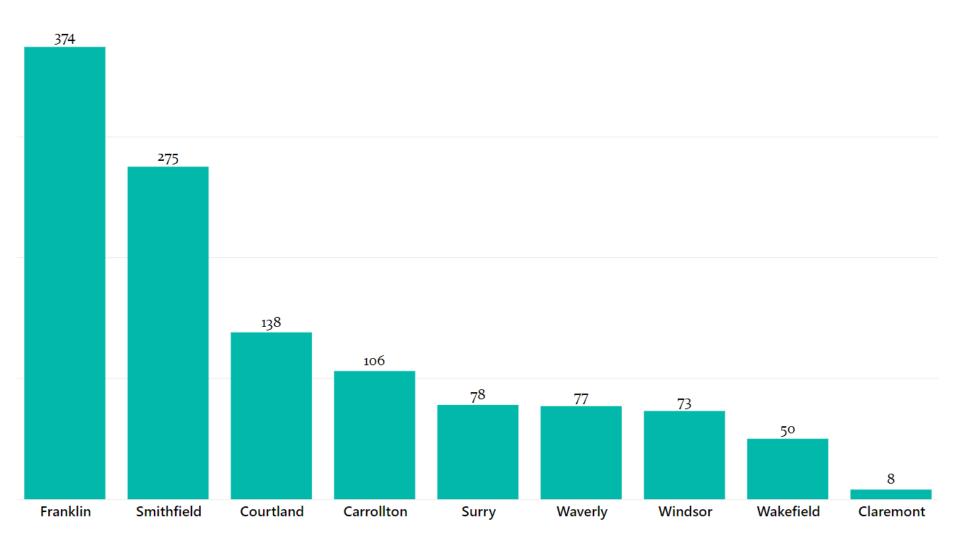


Monthly Report: Patron Count

Wakefield 3%			
Surry 7%	— Smithfield 20%	Branch	Patron Count
		Bookmobile	1247
Bookmobile 8%		Carrollton	2729
		Claremont	147
		Courtland	1521
Courtland 9%		Franklin	2231
		Smithfield	3256
		Surry	1111
	Carrollton 17%	Wakefield	499
Waverly 10%		Waverly	1597
		Windsor	1710
		Total	16048
Windsor 11%	Franklin 14%		



Monthly Report: In-House Internet



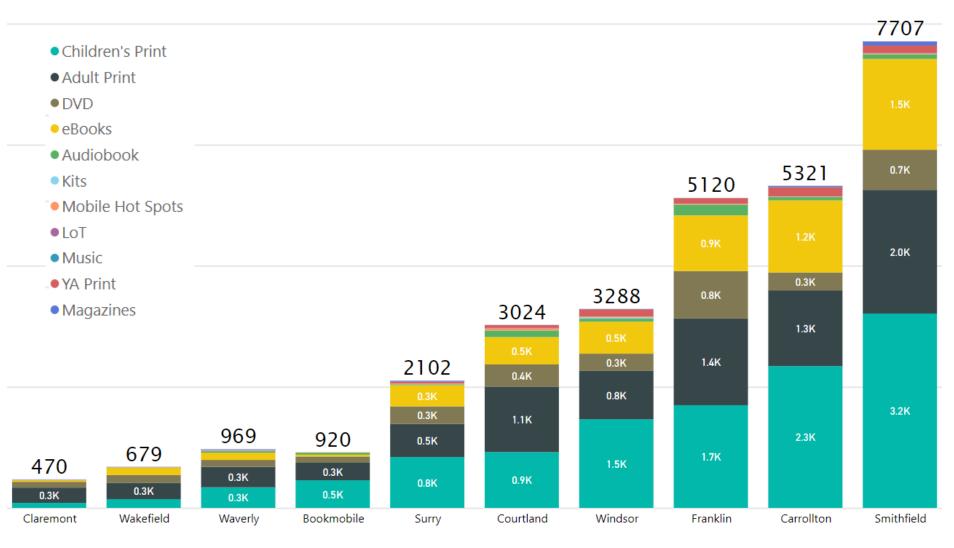


Monthly Report: WiFi Use

Claremont 3% — Waverly 4% —		
Carrollton 8% Smithfield 24%	Branch	Wireless Internet Usage
	Carrollton	162
Surry 9%	Claremont	68
	Courtland	293
	Franklin	314
	Smithfield	478
Wakefield 9%	Surry	176
Franklin 16%	Wakefield	182
	Waverly	85
	Windsor	247
Windsor 12%	Total	2005
Courtland 15%		



Circulation Report: By Branch

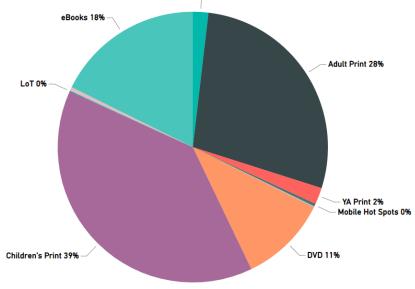




Circulation Report: Type by Branch

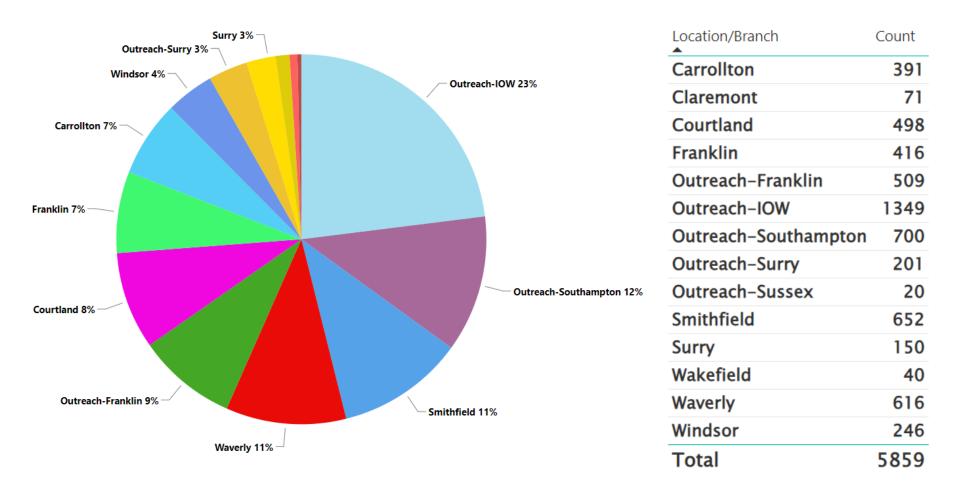
		Children's		Audio-							Mobile Hot
Location	Adult Print	Print	DVD	book	Kits	YA Print	Music	LoT	Magazines	eBooks	Spots
Bookmobile	290	456	103	34	0	1	0	0	0	31	5
Carrollton	1252	2343	295	55	1	153	0	3	21	1191	7
Claremont	252	83	96	1	0	2	0	0	7	27	2
Courtland	1082	922	366	108	0	48	0	9	3	452	34
Franklin	1433	1697	783	177	0	91	0	4	3	921	11
Smithfield	2042	3212	663	75	0	124	3	7	68	1500	13
Surry	549	840	289	15	1	29	0	3	16	349	11
Wakefield	266	145	132	8	3	4	0	1	0	118	2
Waverly	337	341	115	26	4	8	0	4	12	119	3
Windsor	798	1465	286	50	21	120	0	0	6	528	14
Total	8301	11504	3128	549	30	580	3	31	136	5236	102





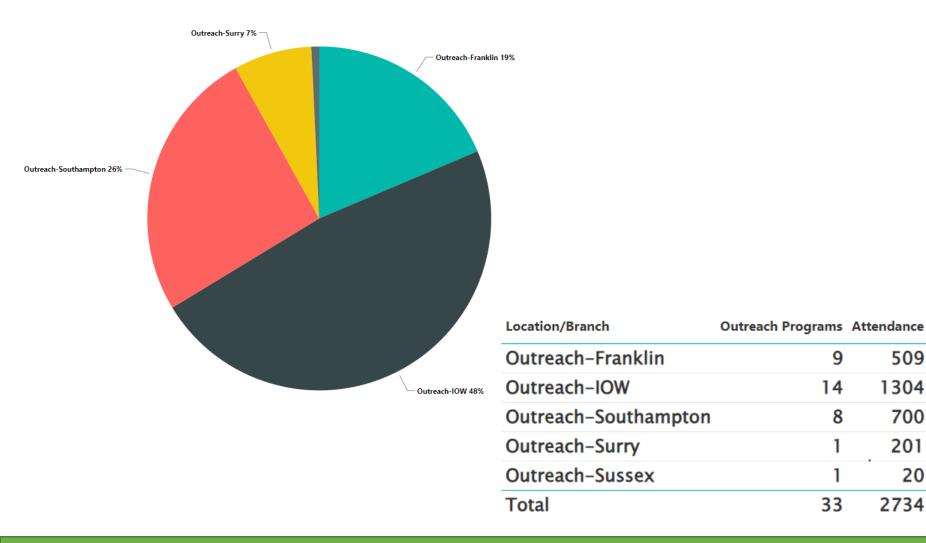


Program Report: Total Participation





Outreach Report: Programs



Staffing Update November 2023 Blackwater Regional Library

New Hires

Promotions

Transfers

Separations

• Jamie Brown resigned as Courier effective 11/30/2023

Vacancies

Training Sessions – October 2023

City of Franklin staff completed a total of 2 trainings **Isle of Wight County** staff completed a total of 5 trainings **Southampton County** staff completed a total of 2 trainings **Sussex County** staff completed a total of 2 trainings **Central Office** staff completed a total of 1 training

10/3/2023 – Active Shooter Training – Run. Hide. Fight.

Claremont Branch is a small building with two points of egress. If ever there is an active shooter situation in this location, running would be the best option, hiding in the vault a close second if you can get everyone in there and close the door. Fighting is the last resort, but since the library is so small, it might be the only option between the two doors. Improvised weapons are available to defend ourselves if need be. Running from the shooter, a person should run towards the brick buildings across the street, then move through the backyards to the old general store that's falling down. I think that would be a place you could hide from further aggressor attention. This is the trouble with this area, a lot of wide open space before you find good cover. Pray that the response from law enforcement is swift, and neighbors with means to defend themselves (and hopefully you) is faster.

10/5/2023 – Rally for the Right to Read: Banned Books Week Event – Awesome webinar, all three segments were chock full of information and inspiration! The first part was a discussion between Tracie D. Hall, Executive Director of ALA, and Christopher Jackson, editor in Chief of One World books, about the effects of banning books on people. Lots of things I never even thought of, such as putting students at a disadvantage when they take standardized tests for higher education, creating an environment of fear in places where educators, libraries and books stores can be persecuted, and sometimes prosecuted, for having, or in the case of teachers, assigning a banned book to their students. The speech Ibram X. Kendi presented at the ALA meeting last summer was so inspirational (sorry, fangirl here!) The last segment was from Betsy Gomez of the "United Against Book Bans" organization and presented shocking stats on the increase of challenged books as well as ways we can fight against it. Overall, this was one of the best webinars I have seen.

10/6/2023 – **The Poison Book Project** – This training explained the problems posed by older books in a collection that may contain arsenic or other heavy metals in the cover or bindings. It was led by two women from the Winterthur library. I learned that books containing arsenic or other heavy metals are often bright and have bold colors, as they are unlikely to fade (except sometimes on their spines). The focus of the webinar was mainly on Emerald Green book cloth, but it touched on other colors a bit as well. It was interesting to hear that bright blue books were often fairly safe as compared to other colored books, besides their lead content. The heavy metals were mainly a side effect of wanting books in vibrant colors, although there is apparently some research that arsenic may have been artificially applied to the books as a pesticide.

The Winterthur librarians explained that really the only way to test for arsenic was via a pretty expensive machine that seemed, to me, to be unobtainable for most library systems. However, it was comforting to hear that the Emerald Green books were mainly manufactured between the 1840s-1860s, which I don't believe any books in our collections fall into that category. Overall, I feel like I learned some things to keep an eye out for but did not necessarily think it was too relevant for my general work activities.

10/12/2023 – MasterFILE & Explora – A tool for researching with the ability to filter, save, share and cite information with no outside advertising.

10/19/2023 – WhatD/deaf People Wish You Know – 15% of the national population has some kind of hearing loss in their adult years (includes minimal in one ear to completely in both ears. You may never realize a person is deaf unless the person is signing or you see their hearing aids. The older the person the percentage increases.

Causes:

- -Aging
- -Exposure to loud noises
- -Hereditary
- -Illness/Medication

Types of deafness:

- Deaf unable to understand normal speech
- Hard of Hearing Difficulty understanding normal speech
- Late Deafened Hearing loss happened later in life
- DeafBlind Loss of hearing AND vision
- Deaf Plus Has hearing loss and other disabilities

Outreach Options for patrons- Virginia Department of Deaf and Hard of Hearing vddhh.virginia.gov or vddhh.org/outreach.htm

- Respond to requests for information & referrals on topics related to hearing loss
- Provide education & training to agencies and general public

Interpreter Service Programs – vddhh.org/interpreters.htm – over 100 interpreters available VDDHH Brochure: https://www.vddhh.virginia.gov/downloads/VDDHHAgencyBrochure.pdf

- Not all deaf people communicate in sign language
- Majority of deaf people are not excellent lip-readers
- Hearing aids don't give those 100% hearing
- Speak normally, regular pace and tone not louder

Book – True Biz is written by a deaf author, Sara Nović

Kathleen L. Brockway, a descendant of a community of 52 deaf people who lived in Shenandoah County, "The Lost Shared Signing Community of Lantz Mills and Shenandoah County, Virginia"

Suggestions:

- Have website available with captions on videos and movies

- Use visual aid signs
- Loop/Pocket Talkers/Speakers

Don't approach someone from behind to approach, walk around, wave to get their attention

10/25/2023 – Building Community Relationships for Better Library Services – This webinar focused on how to find and approach potential new partnerships, how to build trust with new/existing community partners, and how do you refresh a partnership after services have been broken or lapsed. The speakers were very knowledgeable and engaging. They spoke very generally on the topic and answered questions from the chat as they arose, but I do think it would have been more effective if they each addressed specific examples of how they cultivated a partnership in their respective communities.

10/25/2023 – **Extreme Customer Service, Every Time** – As a library, we have to want to provide good service. Extreme Customer Service is a mindset. Patrons want convenience, comfort, hospitality, quality, trust, and the WOW factor. How can we make our patrons feel special and make their experience great? There are many ways, but the most important thing, I think, is giving the patron our undivided attention. Smiling is important as well and listen to what they are saying and doing your best to sincerely help them. In the same way, managers should treat the staff with respect and help them as much as possible. Administrators should encourage teamwork and develop a culture of service. Providing good customer service, creates good relationship with the community which helps the success of the library.

10/26/2023 – Just for Kids – Unlimited streaming platform for kids. Ad free, kid safe. Includes educational videos like Sesame Street,

Berenstein Bears, Dr. Seuss, plus thousands of other games, shows, songs, and other interactives.

Lots of great information here for families, homeschoolers, and youth librarians.

10/27/2023 – **Beginning Genealogy: Free Resources** – Where do we come from? Researching our family history is becoming more popular with subscription services such as Ancestry.com and 23andMe ancestry kits. But what if we don't want to spend a fortune answering this question? How can we find our ancestors without costly subscriptions? How can I confirm that my ancestors were from (insert country) or that the stories my great aunt tells are true? Knowing about free genealogy resources, both digital and physical, is one way to get started researching your genealogy. We all have a history and lack of funds should not be a barrier. Familiarize yourself with free websites and databases as well as local resources so that you can research your own history, help a patron research, or conduct a class on genealogy.

10/31/2023 – **Generative AI in Libraries** – Lauren Hayes discussed generative AI and its current state in libraries and how the technology would impact libraries. Other things discussed included how to incorporate the technology effectively and address the challenges it will create.

Lauren Hays, Ph.D., MLS is an Associate Professor of Instructional Technology at the University of Central Missouri. Previously, she was the Instructional and Research Librarian at

MidAmerica Nazarene University in Olathe, Kansas. She teaches classes on research and educational technology today.

PRO'S: faster searches, enhanced customer experience

CON'S: "deepfakes", scams, issues with writers

I found it most interesting in regards to how A.I. can mimic how an author writes. This can often be seen in today's news.